

CORPORATE PROFILE 2026

Agrivastu

Cold Storage Pvt. Ltd.

An efficient, connected and commercially sustainable food system for Nepal, from farm to consumer.



📍 Kapilvastu · Chitwan · Kathmandu

🌐 www.agrivastu.com



2021

Year incorporated



3,500 MT

Operating capacity



3

Sourcing geographies



4

Product segments



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Corporate Snapshot

Key facts at a glance

	Legal name	Agrivastu Cold Storage Pvt. Ltd.
	Incorporated	18 April 2021, Office of the Company Registrar, Nepal
	Operating capacity	3,500 MT (Kapilvastu 2,500 MT; Jadibuti, Kathmandu 1,000 MT)
	Under development	Tandi, Chitwan: planned 10,000 MT, 19 chambers
	Sourcing geographies	Nepal, India and China
	Product segments	Fruits, vegetables, frozen foods, nuts, pulses and grains
	Team and backing	30+ people; backed by Bhatbhateni Group
	Locations	Kapilvastu · Chitwan · Kathmandu



01 Who We Are

Strengthening Nepal's fresh food supply chain

Agrivastu Cold Storage Pvt. Ltd. was incorporated on 18 April 2021 and is registered with the Office of the Company Registrar, Nepal. The company combines scientific cold storage with procurement, quality management, distribution and market linkage.

We work with fresh fruits and vegetables, frozen foods, pulses and grains, nuts and other food commodities, with the aim of reducing post-harvest losses and improving returns across the agricultural value chain.



02 What We Do

From farm to consumer



SOURCE

Right product, right season, from Nepali production pockets and trusted partners in India and China.



STORE

Multi-chamber, modified atmosphere and frozen storage matched to each commodity.



SUPPLY

Sorting, grading and reliable year-round supply to retail, wholesale and institutional customers.



03 Mission and Vision

Why Agrivastu exists



OUR VISION

A Nepal where every farmer earns a fair price and every household enjoys fresh, safe food all year round.



OUR MISSION

To connect Nepali farmers with markets through scientific storage, quality grading and reliable distribution: reducing post-harvest loss, steadying prices and strengthening local production against rising imports.

Our Values



Quality

Graded, traceable produce from trusted sources.



Reliability

Year-round availability through planned sourcing.



Partnership

Long-term relationships with farmers and customers.



Sustainability

Less waste, efficient energy use, local growth.



04 Market Opportunity

Nepal's food import challenge

Nepal imports more than Rs. 400 billion of agricultural products every year, and the figure keeps rising. At the same time, an estimated 25–35% of fresh produce is lost after harvest because of weak storage and logistics. Better cold chain capacity lets local produce reach the market in season and out of season.



Import snapshot by segment

Segment	Per capita	Yearly need	Imports	Main imports
Fruits	~31 kg	~9.3 lakh t	Rs. 17–20 bn	Apple, banana, grapes, orange, mango
Vegetables	~114 kg	~34 lakh t	Rs. 50–70 bn	Potato, onion, ginger, seasonal
Dairy	~79 litres	~2.37 bn litres	Rs. 8–10 bn	Cheese, butter, ice cream
Meat, fish, eggs	~18.1 kg meat	~5.43 lakh t	Rs. 20–40 bn	Fish, lamb, chicken

Source: Agrivastu project study



05 Farmers First

Working close with Nepali farmers

Agrivastu gives priority to local produce and works with growers in pocket areas across Nepal. Sourcing is confirmed at harvest, so farmers can sell in season at a fair price instead of making distress sales.

 <p>Assured purchase & pricing Planned buying agreed with farmers ahead of the season.</p>	 <p>Technical support Guidance on harvest timing, curing, grading and handling.</p>	 <p>Crop selection Support to choose and diversify crops matched to demand.</p>
 <p>Collective farming Encouraging groups of farmers to supply together at scale.</p>	 <p>Access to finance Linking farmers with finance and, in future, warehouse receipts.</p>	 <p>Storage that pays Cold storage cuts losses; projected extra income of 10–15%.</p>



06 Fresh from Nepal

Fruits and vegetables from every pocket area

We source fresh produce directly from Nepal's production pockets and complement it with imports only when local supply is short.

 Mango Siraha, Saptari, Dhanusha, Mahottari, Sarlahi, Banke	 Apple Mustang, Humla, Jumla, Manang	 Orange Syangja, Gorkha, Gulmi, Baglung & hill districts
 Potato Mude, Palung, Panchkhal, Nuwakot, Kavre & the Terai	 Cauliflower Seasonal supply from pocket areas	 Tomato Dhading, Sarlahi, Kathmandu
 Fresh Vegetables Seasonal supply from pocket areas	 Ginger Seasonal supply from pocket areas	 All pocket vegetables Carrot, garlic, lemon, okra, capsicum and more

Pocket areas and harvest windows

Product	Sourcing areas	Domestic season
Mango	Siraha, Saptari, Dhanusha, Mahottari, Sarlahi, Banke	Baishakh–Shrawan
Orange	Syangja, Gorkha, Gulmi, Baglung, Parbat, Myagdi, Bhojpur...	Ashwin–Magh
Apple	Mustang, Humla, Jumla, Manang	Shrawan–Mangsir
Junar	Sindhuli, Ramechhap	Kartik–Magh
Potato	Mude, Palung, Panchkhal, Nuwakot, Kavre; Terai pockets	Most of the year
Tomato	Dhading, Sarlahi, Kathmandu	Year-round
Fresh Vegetables	Kavre, Dhading, Sarlahi, Mawkanpur, Chitwan, Nuwakot, Dang etc.	Year-round



07 Import Sourcing

Seasonal counter-supply from India & China

India: Seasonal counter-supply



Entry points: Sunauli • Raxaul • Panitanki

India supplies produce that Nepal cannot grow in volume or out of season. Sourcing is timed to peak harvest and cold storage stock, entering through Sunauli, Raxaul and Panitanki.

Commodity	Primary sourcing regions	Peak harvest
Potato	Uttar Pradesh, West Bengal, Punjab, Gujarat	Dec–Mar
Onion	Maharashtra, Madhya Pradesh, Gujarat	Apr–Jun, Oct–Dec
Lime & lemon	Andhra Pradesh, Gujarat, Maharashtra, Punjab	Apr–Jul, Nov–Jan
Carrot	Haryana, Punjab, Uttar Pradesh, Rajasthan	Dec–Mar
Pomegranate	Maharashtra, Gujarat, Karnataka	Sep–Nov, Feb–Apr
Grapes	Maharashtra, Karnataka, Gujarat	Jan–Apr
Dates	Gujarat, Rajasthan	Jun–Aug

China: Premium fruit, nuts & spices



Road entry points: Kerung • Korola

China supplies apples, nuts and dried fruit, garlic and ginger in strong quality. Purchases are planned around harvest and shipped by road through Kerung and Korola.

Commodity	Primary sourcing regions	Peak harvest
Apple	Shandong, Shaanxi, Gansu	Sep–Nov
Garlic	Shandong, Henan, Jiangsu	Mid-May–Jun
Ginger	Shandong, Guangxi, Yunnan	Oct–Nov
Walnut	Xinjiang, Yunnan, Sichuan	Aug–Oct
Raisins	Xinjiang (Turpan Basin)	Aug–Sep
Pears	Hebei, Shandong, Anhui	Aug–Oct
Mango	Hainan, Sichuan, Yunnan	Mar–Aug



08 Our Facilities

Cold chain infrastructure



Kapilvastu, Rupandehi **OPERATING**

2,500 MT multi-chamber modified atmosphere cold storage on 22 kattha with eight chambers and three ante rooms. Includes modified atmosphere, general purpose, reheating and ripening, frozen and blast freezing chambers. Located near the Sunauli customs point and the East-West Highway.



Jadibuti, Kathmandu **OPERATING**

1000 MT, four-chamber modified atmosphere rented cold storage for strengthening supply chain Kathmandu Valley.



Tandi, Chitwan **UNDER DEVELOPMENT**

Planned 10,000 MT facility with 19 chambers, including controlled atmosphere chambers and grading and sorting lines. Civil works and equipment installation are in progress.

Frozen and fresh produce is also held at distribution stores in the Kathmandu Valley.



09 Technology

Built to keep produce fresh



Modified atmosphere control

Temperature, humidity, CO₂, oxygen and ethylene managed per chamber.



SCADA monitoring

Online control and central data logging of every chamber.



Fire-safe PUF panels

Air-tight, fire-retardant PPGL panels with XPS floor insulation.



Redundant refrigeration

Standby compressors and automatic DG set backup.



Crate and rack storage

Uniform airflow and load, with mechanised handling.



Ripening and reheating

Dedicated rooms for onion, mango and other commodities.



10 Products & Sourcing

A year-round range



Fruits

Apple, mango, orange, junar, pomegranate, grapes, dates



Vegetables

Potato, onion, garlic, ginger, carrot, tomato, lemon



Frozen foods

Fish fillets, french fries, green peas, sweet corn



Nuts, pulses & grains

Walnut, raisins, pulses and grains



11 Leadership

Board of Directors



Umesh Shrestha

Chairman



Ashish Sharma

Director



Min Bahadur Gurung

Director



Rajesh Shrestha

Director



Ram Krishna Khatiwada

Director



Kiran Kumar Shrestha

Director



Management Team

A team of 30+ across the corporate office, cold stores and retail sales. Backed by Bhatbhateni Group.



12 Corporate Details

Registration and contact



Registered name

Agrivastu Cold Storage Pvt. Ltd.



Registration no.

262223/77/078 (18 April 2021)



Registered office

Buddhabhumi Municipality-10, Kapilvastu, Lumbini



Corporate office

Jamal, Kathmandu



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From farm to market, creating value at every step.